

Sarah Davis

Hincks Centre for Entrepreneurship Excellence, Munster Technological University, Rossa Avenue, Cork, Ireland.

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PROFILE

Well organised, self-motivated, reliable and adaptable. Working well with others or independently. Actively pursues opportunities to learn, transfer and apply new research skills.

Key Skills

- Experience in European project implementation - programme design and development
- Lecturing in the Business School in MTU [formerly CIT]/ Provision and implementation of pilot training
- Excellent IT knowledge and presentation skills
- Solution focused and practical
- Qualitative and Quantitative data analysis skills

EDUCATION (ACADEMIC QUALIFICATIONS)

- 2017-2021** **Rísam Scholarship** PhD, Munster Technological University.
PhD award pending 2021
- 2013-2015:** Masters of Business (MBus) by research Cork Institute of Technology
- 1985-1989:** B.E, Electrical, University College Cork (**1st class honours**)

WORK EXPERIENCE

- 2021- date** **Senior Researcher, Hincks Centre for Entrepreneurship Excellence, MTU, Cork**
Lead awarded EC projects.
- 2017- 2021** **PhD Student /Lecturer, MTU [formerly CIT] Department of Management & Enterprise**
Subjects Information Technology for Business Professionals & Professional HR Practice
See PhD programme details under heading Research Interests
- 2015-2017** **European Commission Project Researcher and Course Materials Developer**
Hincks Centre for Entrepreneurship Excellence, MTU, Cork.
European Commission Funded Projects (Daphne III NEW START Project and Erasmus+ Green Mentor Project) – undertook all work to meet agreed project outputs and deadlines
- 2006 – 2013** **Technical Support and Sales Administrator**
ESI Technologies Ltd, Dunkettle, Co. Cork
Technical support for process pump spare parts for Ireland and UK including Supplier order management –/ Excellent customer service skills –/ Produced all pump documentation packages to a high standard (including web portal management) / Accounts Receivable - 6 months accounts experience for UK and Irish office
- 2005 –2006** **Customer Advisor (part time 20hrs/week)**
Maplin Electronics, Blackpool, Cork
Customer Advisor in an electronic retail shop/ Cashier, Stock Control and Merchandising.
- 2000 –2004** **Design Engineer**
Artesyn Technologies Ltd., Youghal, Co Cork
Modifying existing DC/DC power converter designs for customer requirements. / Examination of production failures / Development and design of new and modified standard products
- 1994- 1995** **Administrator of entrepreneurial engineering consultancy**
Davis Services Ltd. Ennis Co. Clare
- 1989 – 1991** **Research Engineer**
AEG Servo Systems Ltd, Ennis Co. Clare & Berlin, Germany

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CONTRIBUTION TO WIDER COMMUNITY

2019-2020	Age Action Volunteer , providing basic training in the use of mobile phones, laptops, and tablets
2010 -2011	Member Board of Management , St Mary's High School, Midleton
2003 - 2011	Secretary of the Parents' Council , St. Mary's High School, Midleton Organised 4x Talks for Parents/ yearly fundraising activities / notifications & minutes
1999 - 2000	Adult Literacy Tutor and Course Facilitator , VEC, Dublin

RESEARCH INTERESTS

PhD Programme:

SmARtEST: Smart Ageing and Renewal through Entrepreneurial Skills Training for the Over 65s.

Through collaborative review of tailored entrepreneurial skills training, with subsequent implementation and testing, this study inquires if entrepreneurial facets are aligned with the healthy ageing facets of cognition, wellbeing, resilience and quality of life and whether they can be improved for over 65s through provision of entrepreneurial training in a community setting.

JOURNAL & CONFERENCE PAPERS

Davis, S., Breda, K., Conway, A. and Lennon, O. (2020) Advancing Older Entrepreneurial Education: Exploring suitability of an inclusive programme', in 3E CONFERENCE – ECSB Entrepreneurship Education Conference, Trondheim, Norway, ECSB, May 2021. [pending]

Davis, S and Kenny, B (2018) Drivers of Early Technology Sector Development in Ireland, Irish Business Journal, Vol 11, No. 1, pp 24 - 37.

Davis, S., Breda, K., Conway, A. and Lennon, O. (2018) 'For Retirement Age and Beyond? Codesign of Entrepreneurial Skills Training', in 3E CONFERENCE – ECSB Entrepreneurship Education Conference, Enschede, the Netherlands, ECSB, 15.

Davis, S. and Kenny, B. (2018) 'Entrepreneurial Skills Training and the Older Learner', Abstract in *Engaging Ageing: New Frontiers of Ageing: Research, Policy and Practice*, Croke Park, Dublin, DCU.

Kenny, B and Davis S (2017), *The Entrepreneurial Individual Versus The Entrepreneur: The Case Of Female Survivors Of Domestic Abuse In The Quest For Economic Independence*, Paper presented at, the Leuphana Conference on Entrepreneurship: Entrepreneurship and Global Challenges, University of Leuneburg, Leuneburg, Germany, Jan 19 – 21

Davis S and B Kenny, (2016) *The Female Survivor of Domestic Abuse: Entrepreneurial Individual or Entrepreneur*, Female Entrepreneurship Research Colloquium, DIT Dec 2nd, Dublin, Ireland

Davis S, Kenny B, Casey, C and Harrington T, (2016) Meeting in the Middle: A collaborative and multidisciplinary approach to developing an empowerment programme for women survivors of gender-based violence. Paper presented at CERC – Collaborative European Research Conference, Sept 23rd Blackrock Castle, Cork,

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Davis, S and B Kenny (2015), *Development of the ICT Industry in Ireland 1960-2010: A Retrospective Roadmap*, RENT XXIX, Nov 19-21, Zagreb, Croatia. *Winner José Maria Veciana Best Paper Award.

Davis, S. (2015) *A study of the electronics and software sector in Ireland from 1960 - 2010*. Unpublished thesis (MBus) Cork Institute of Technology.

RESEARCH SCHOLARSHIP GRANTS AND AWARDS

Successful Applications:

- Rísam Scholarship Award 2017 – (1 out of 5 awarded annually within MTU) A 3-year scholarship awarded based on an open competitive proposal process.
- 2015 José Maria Veciana Best Paper Award, RENT XXIX Conference, Zagreb, Croatia.
- Irish American Scholarship Award 2013-2015 – 18 month scholarship to complete a Masters of Business by research into the emergence of the ICT sector in Ireland

PRESENTATIONS

Invited Speaking engagement [Cancelled due to Covid-19 Crisis] at **BSG 49th Annual Conference**, 1-3rd July 2020, University of the West of England, Bristol

Speaking and training sample engagements with active retirement groups as part of the thesis programme, included Age Action, Active Retirement Groups (x4), Men's Sheds (x2), a stroke recovery group (x1), a walking group and a knitting group. Formal facilitation and presentation events at Lifelong Learning Festival events, in 2018 and 2019.

Invited Speaking engagement to the “**Engaging Ageing**” conference in March 2018, in Dublin City University, an age-friendly campus.

Green Mentor 90-minute Workshop in MTU for visiting students and lecturers from Virginia Tech, USA on 22 May 2019. Presented and completed a green business model canvas with the visitors. I have also successfully presented elements from the Green Mentor to Student Inc. Trainees in the Rubicon Business Incubator Centre in 2018 and 2019.

4th April 2017 **The Green Mentor Breakfast Briefing Presentation** of the European project at the main project multiplier event. The Tourism and Hospitality Building, MTU. Approximately 30+ people

16th June 2017 – Speaker at the final Erasmus+ Green Mentor multiplier event “*Towards a Green and Circular Economy: the Green Mentor Project*” in Utopicus Incubator Centre, Madrid, Spain. I took part in a panel discussion comparing piloting experiences with the other European partners.

February 16th 2017 – Speaker at “*In Safe Hands*” conference in The Rory Gallagher Theatre, MTU and based on the collaborative work with YANA on the Daphne III NEW START project. Approximately 100 delegates attended.